



REVIEW IN NUMBERS

february 2020 ytd · south santa barbara county

TOTAL SALES

278 (+16% change from 2019)

SINGLE FAMILY RESIDENCE SALES

207 (+26% change from 2019)

CONDOMINIUM SALES

71 (-5% change from 2019)

All information provided is deemed reliable, but has not been verified & we do not guarantee it. We recommend that buyers make their own inquiries. DRE #01206734. Data taken from CORT through Feb 2020.





VILLAGE PROPERTIES
REALTORS









SOUTH SANTA BARBARA COUNTY

Residential Statistics: ONE Report

FEB 2020

www.fidelitysb.com | www.chicagotitlesb.com

SINGLE FAMILY	 \$1,744,859 Average Sales Price \$1,189,500 Median Sales Price	CONDOMINIUM	 \$861,681 Average Sales Price \$682,500 Median Sales Price	SINGLE FAMILY	Sales Avg Median Carp \$1,775,667 \$1,058,500. Go \$970,500 \$886,000 Mont \$2,810,667 \$2,650,000 HR \$n/a \$n/a SB \$1,599,577 \$1,174,500 Summ \$n/a \$n/a				
	 92 Single Family Sold February 2020		SINGLE February 2020 SALES Carpinteria 9 Goleta 14 Montecito 17 Hope Ranch 0 Santa Barbara 52 Summerland 0		CONDOMINIUM	Sale Price Avg. Median Carp \$593,667 \$602,500 Go \$635,944 \$470,000 Mont 1,850,000 1,850,000 Hope Ranch n/a SB \$994,250 \$973,750 Summ \$n/a \$n/a			
 36 Condos Sold February 2020	CONDOMINIUM February 2020 SALES Carpinteria 6 Goleta 9 Montecito 1 Hope Ranch 0 Santa Barbara 20 Summerland 0	Total Sales 128 Feb '20 v Feb '19 (+10%)							
Average Days on Market		<table border="1"> <tr> <th>SFR</th> <th>CONDO/PUD</th> </tr> <tr> <td>82</td> <td>63</td> </tr> </table>		SFR	CONDO/PUD	82	63	Inventory 3.58 month supply	
SFR	CONDO/PUD								
82	63								

 Condominium FEB '20 v. FEB '19	 -3% 2020 36 Total Sales 2019 37 Total Sales	 15% 2020 \$861,681 Average 2019 \$751,419 Average	 14% 2020 \$682,500 Median 2019 \$600,000 Median
 Single Family FEB '20 v. FEB '19	 16% 2020 92 Total Sales 2019 79 Total Sales	 -21% 2020 \$1,744,859 Average 2019 \$2,198,044 Average	 -8.5% 2020 \$1,189,500 Median 2019 \$1,300,000 Median

SINGLE FAMILY

south santa barbara county · february 2020 ytd

AVERAGE SALES PRICE

\$1,690,574

-24% change from 2019

MEDIAN SALES PRICE

\$1,250,000

-4% change from 2019

CONDOMINIUM

south santa barbara county · february 2020 ytd

AVERAGE SALES PRICE

\$853,246

+12% change from 2019

MEDIAN SALES PRICE

\$723,500

+6% change from 2019

CARPINTERIA

SINGLE FAMILY RESIDENCES

total sales · YTD

15

average sales price · YTD

\$1,907,000

median sales price · YTD

\$1,250,000

CONDOMINIUM HOMES

total sales · YTD

14

average sales price · YTD

\$569,964

median sales price · YTD

\$565,000

SUMMERLAND

SINGLE FAMILY RESIDENCES

total sales · YTD

4

average sales price · YTD

\$1,469,000

median sales price · YTD

\$1,375,500

CONDOMINIUM HOMES

total sales · YTD

0

average sales price · YTD

n/a

median sales price · YTD

n/a

MONTECITO

SINGLE FAMILY RESIDENCES

total sales · YTD

35

average sales price · YTD

\$2,894,886

median sales price · YTD

\$2,650,000

CONDOMINIUM HOMES

total sales · YTD

3

average sales price · YTD

\$1,916,667

median sales price · YTD

\$1,900,000

SANTA BARBARA

SINGLE FAMILY RESIDENCES

total sales · YTD

110

average sales price · YTD

\$1,438,095

median sales price · YTD

\$1,151,500

CONDOMINIUM HOMES

total sales · YTD

34

average sales price · YTD

\$965,971

median sales price · YTD

\$807,500

HOPE RANCH

SINGLE FAMILY RESIDENCES

total sales · YTD

2

average sales price · YTD

\$4,167,163

median sales price · YTD

\$4,167,163

GOLETA

SINGLE FAMILY RESIDENCES

total sales · YTD

41

average sales price · YTD

\$1,161,512

median sales price · YTD

\$1,015,000

CONDOMINIUM HOMES

total sales · YTD

20

average sales price · YTD

\$700,400

median sales price · YTD

\$745,000